

# Amazon Business Program

## The Ohio Library Council

Tessa Sullivan | 02-29-2024

Before we begin...

- Recorded Session
- Presentation Slides and Recording Available Post Webinar
- Interactive Session
- Q&A: Provide Your Name and Library Name
- Feedback & Questions: [sulltess@amazon.com](mailto:sulltess@amazon.com)

# Agenda

- Introduction
- Why Amazon Business?
- Ohio Library Council Partnership Overview
- Program Benefits
- How to Join
- Question & Answer

## Why Amazon Business?

# Get what your organization needs, all in one place



## Everyday savings

Exclusive prices and quantity discounts on more than 5 million products.



## Curated selection

Find hundreds of millions of relevant products, from office supplies to items specific to your industry.



## Two-Day Shipping

Unlimited FREE Two-Day Shipping on over 100 million items with Business Prime. Get Same-Day or One-Day Shipping on eligible orders.



## Tax exemption

Use your tax exemption across your organization by enrolling in the Amazon Tax Exemption program.

# Buy smarter. Dream bigger.



Amazon Business: your partner for smart business buying

## Simplify buying

## Reduce costs

## Support your community

### **Reorder lists**

Add, organize, sort, and prioritize products that you frequently need. Quickly reorder products from these lists, and share lists with others.

### **Savings & discounts**

Access exclusive prices and quantity discounts, and get free shipping options.

### **Local sellers**

Find and purchase from businesses located in your zip code, city, county, or state.

### **Order approvals**

Create approval workflows to approve every purchase or only those above a set threshold.

### **Payment options**

Manage cash flow in ways that flex with your needs with tools like Pay by Invoice.

### **Buying preferences**

Set buying preferences and custom messages to guide employees to purchase from local, small, and minority owned businesses.

## Savings and selection across categories



Breakroom	Office Supplies	IT Peripherals	Janitorial & Sanitation	MRO
+2 million products	+12 million products	+38 million products	+1 million products	+33 million products
15% Savings	9% Savings	23% Savings	9% Savings	3% Savings

*Savings information is based on data and information from similarly situated enterprise level customers. Not a guarantee of savings.*

*Savings and selection parity estimates are based on comparisons with same, similar, or alternate products and are not a guarantee of potential savings or selection.*





# Ohio Library Council: Amazon Business Program

Ohio Library Council members can join the program with their existing Amazon Business Account to receive these special member benefits

- Free Business Prime membership with up to 100 users at your library
- Discounts on 2,000+ IT products
- Discounts on 4,000+ Office products
- Pre-approval for a Pay By Invoice credit line of \$10,000



# Get the best of Amazon Business with Business Prime

## The membership suited for business

### Fast, FREE business delivery

Get FREE , Same-Day, One-Day, or Two-Day Shipping on millions of items.


### Spend Visibility

Analyze spending patterns for insights that can help inform your budgeting decisions.

### Guided Buying

Create policy rules that guide employees to approved products.

## Medium



**\$0** for the first year\*  
~~\$1,299/year~~  
\*Terms apply

✓ Membership: For up to 100 users

## Additional Discounted Products



**Office**



**Information  
Technology  
Hardware/Peripherals**

## Office Category and Brand Overview

- Arts, Crafts and Sewing
- Classroom and Education Supplies
- Event & Party Supplies
- Furniture
- Landline Telephones and Accessories
- Office and Desk Organization
- Paper, Toner, Ink
- Printers, Scanners, Projectors
- Recordkeeping, Ship and Pack
- Shredders
- Storage
- Store Supply & Signs
- Tapes, Adhesives, Lubricants
- Writing Instruments

amazon  
basics

**AVERY  
DENNISON**

brother®


**Fellowes**

 INTERNATIONAL PAPER  
**HAMMERMILL**®



**Pendaflex**®


**PILOT**

**Post-it**®  
BRAND


**Scotch**®


**Sharpie**®

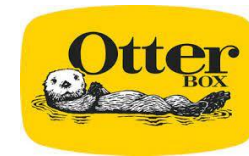

**SMEAD**®

KEEPING YOU ORGANIZED®

\*Sample brand selection and not exhaustive

# IT Category and Brand Overview

- Audio Accessories, Handsfree, Bluetooth
- Cables
- Desktop and Laptop Computers
- Drives and DVC
- Memory
- Monitors and Televisions
- Networking
- Portable Media Players
- Security & Safety
- Sound and Recording
- Tablets and Tablet Accessories
- Video Components
- Wireless Accessories



\*Sample brand selection and not exhaustive

How to enroll

# How to join the program

Link: <https://a.co/2AGvK6b>

Code: S4CLGL

## Step 1:

Visit your organization's dedicated URL:

<https://a.co/2AGvK6b>

**amazon business**

Shop for work and share the benefits -  
you're invited to join

Join others from your broader organization to take advantage of shared shopping lists, order info, promotions, and more.

Create an account so I can join

Join with my existing Amazon Business account

## Step 2:

Sign in with business credentials.

**amazon business**

Sign in with business credentials

Email or mobile phone number

Password [Forgot your password?](#)

Sign-In

## Step 3:

Enter verification code: S4CLGL

**Submit your organization's code to join the account**

You should have received a verification code from your organization. Enter it to join the associated account.

Verification code

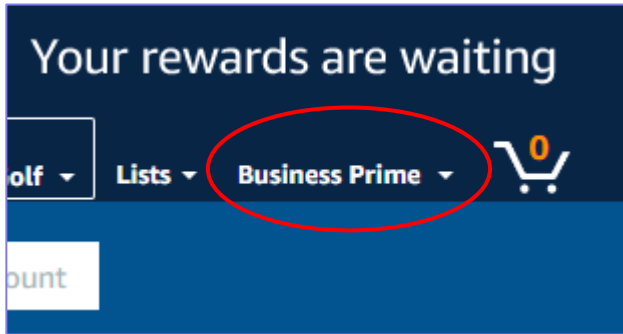
Submit code

By joining an Associated Account, you agree that the Lead Account (for example, franchisor, group purchasing organization, industry association) will have access to limited information about your Business Account to determine your status or eligibility as an Associated Account. This may include your organization's name, administrator name, email addresses, aggregated spend data, or similar information. You may also choose to share or receive information from other Associated Accounts such as public shopping lists and individual order data.

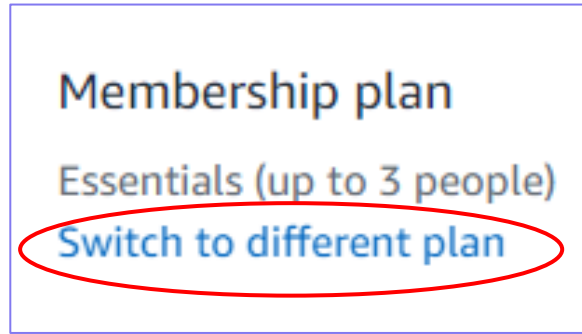
# Activate Free Business Prime

## ★ Medium Plan

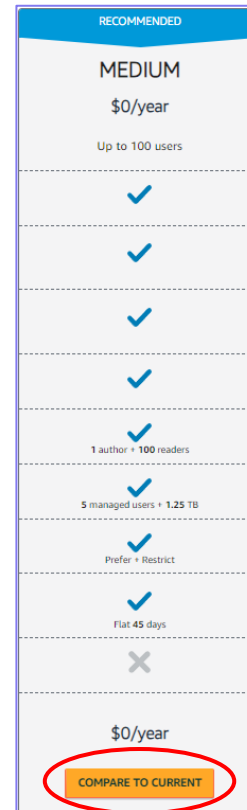
Step 1:  
Visit Business Prime Portal



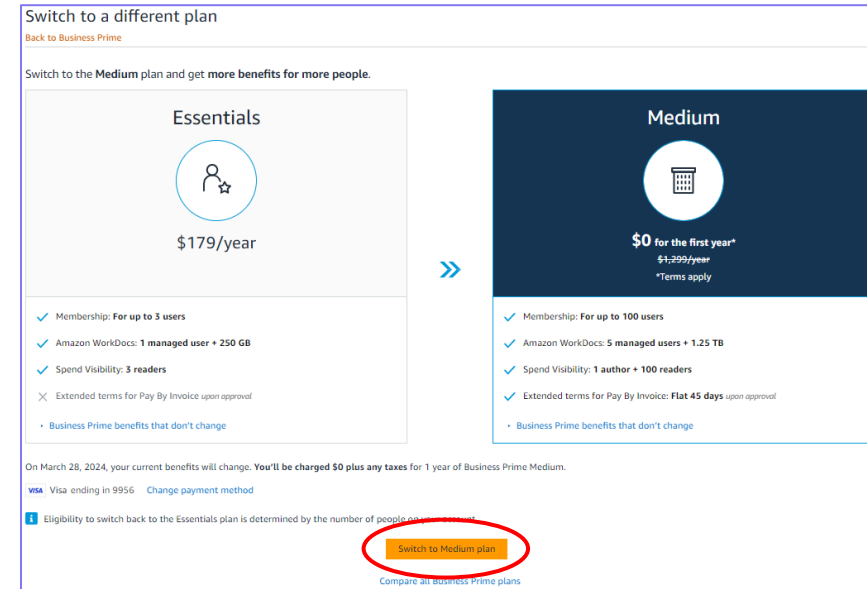
Step 2:  
Switch your Membership Plan



Step 3:  
Select Medium



Step 4:  
Enroll in Free Business Prime Medium





## Question & Answer

Do these benefits automatically apply if we are a member of the Ohio Library Council?

No!

You must opt in

Link: <https://a.co/2AGvK6b>

Code: S4CLGL

How do we know that we are on amazon business?



How do we know if we have amazon business prime?

**business prime**  


What is the difference between amazon business and amazon business prime?

Fast, FREE business delivery

Get FREE , Same-Day, One-Day, or Two-Day Shipping on millions of items.

Do we get free business prime if we already paid?

**Yes!** After enrolling in this program, your next renewal will be free for 12 months.

I paid for business prime but I don't want to wait for my next renewal. Can I get reimbursed and start receiving free business prime today?

Yes

- 1) Contact [customer service](#) to cancel your business prime plan and get reimbursed at a prorated amount
- 2) Enroll in this program and activate free business prime medium plan for 12 months

## Program Highlights

**\$10,000**

Pre-approval Credit Line

**FREE**

Business Prime  
up to 100 Users

**25% off**

Select Office & IT Supplies

Ohio Library Council

Members Only

Enroll Now!

Link: <https://a.co/2AGvK6b>

Code: S4CLGL



# Thank You

Learn more at [business.amazon.com](https://business.amazon.com)

Questions: [sultess@amazon.com](mailto:sultess@amazon.com)